



# **TexMEP**

## **Associate Membership FAQ**

### **Why join a state association?**

Being a member of a state association shows your commitment to support the home medical equipment (HME) industry and ultimately - your customers. Your membership allows you to support the most resilient sector of the healthcare industry in this country. Considering all the government and state regulations imposed, and all the financial cuts made to this industry - we still manage to service, with care and compassion, some of this country's most vulnerable citizens. Without your support this would not be possible. To that, you have the honor of counting yourself and your company as part of this elite sector of the healthcare industry!

### **What does my membership do for TexMEP?**

Your membership ensures that TexMEP can continue to advocate for the HME industry, your customers, and potential customers in the great state of Texas! It allows us the resources needed for outreach to bring in new member customers for you, continue to meet with state representatives, payers, and members.

### **I'm already a member of other state associations, why should I join TexMEP?**

Being a member of more than one association is a great way to show your support for the HME industry and the hard work state associations put in to protect your customers in the states they represent. Even if you do not have, or have only limited, customers in Texas currently, showing that support will increase your visibility with our members and give you the opportunity to build your sales in this state.



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### What can TexMEP offer my business?

You will have the opportunity to exhibit at our meetings and conferences. These meetings are attended by HME providers in Texas - the decision-makers of their companies. You will have exclusive access to our provider listserv which will connect you directly to the owners of those companies. It's not just who you know, but who others know as well. You will have the opportunity to network at all meetings and conferences. As a member of TexMEP, we strongly encourage provider members to support those companies that support TexMEP. TexMEP membership gives you the opportunity to bring your products and services more predominantly into Texas. Additionally, the higher the support, the lower our costs will be for meetings; lower meeting costs helps us to bring in more provider attendees where you can meet with those providers face-to-face. We urge our provider members to return that support to the associate members of TexMEP!

### How do I choose which level to join?

The base of your membership dues depends on your national yearly revenue. However, if you would like to take advantage of the benefits offered in higher levels, you can upgrade to that level at any time during the year.

### How much does it cost to exhibit at TexMEP meetings?

If you are a TexMEP Platinum, Gold, or Silver Member, you receive meeting discounts based on your level of membership - member benefits are listed on our "Join TexMEP" page under "Membership" tab on our website. Meeting fees include your booth(s), all meals, breaks, networking events and the number of representatives depending on your membership level.



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### How do I join?

You can join right online by visiting our website at [www.texmep.org](http://www.texmep.org). Under the “Membership” tab, click “Join TexMEP.” You will see our member benefits and a button to take you the Associate Member Application.